



W&S Financial Group Distributors

A member of Western & Southern Financial Group



Andrew N. Reiss

**Senior Vice President,
Financial Institutions**

W&S Financial Group Distributors, Inc.

Andrew N. Reiss is senior vice president, financial institutions, for W&S Financial Group Distributors, Inc., the wholesale distributor of annuities and life insurance from member companies of Western & Southern Financial Group, Inc. (Western & Southern). W&S Financial Group Distributors, based in Cincinnati, is an operating unit of IFS Financial Services, Inc.

Reiss leads the business development and sale of annuities, life insurance and related products through financial institutions. He reports directly to Mark E. Caner, president of W&S Financial Group Distributors.

Reiss joined the company in 2014, bringing more than three decades of experience in the financial services industry. He has served in a range of management positions with American Independence Financial Services, New York Life, Cowen & Co., Advest and MetLife.

Reiss holds a bachelor's degree from Alfred University and holds FINRA Series 7, 26 and 63 registrations.

Before coming to Cincinnati, Reiss and his wife resided in the Philadelphia area for more than 20 years. They have three adult children. He has served on the Board of Directors for the Greater New York Chapter of the Cystic Fibrosis Foundation and enjoys time with family, golfing and skiing.

To address the risks associated with accumulation, distribution and preservation of retirement and legacy wealth, W&S Financial Group Distributors serves as Western & Southern's wholesale distributor of annuity and life insurance products from Western-Southern Life Assurance Company, Integrity Life Insurance Company and National Integrity Life Insurance Company. Securities offered by **Touchstone Securities, Inc.*** All are member companies of Western & Southern, a diversified family of financial services companies whose heritage dates to 1888. Supporting a national network of financial institutions, broker-dealers, independent agents and independent marketing organizations, W&S Financial Group Distributors assists financial professionals in helping individuals invest, protect and manage risk for their retirement and legacy.

Products are issued and guaranteed by Western-Southern Life Assurance Company, Cincinnati, OH, Integrity Life Insurance Company, Cincinnati, OH, or National Integrity Life Insurance Company, Greenwich, NY. Western-Southern Life Assurance Company operates in DC and all states except NY. Integrity Life operates in DC and all states except NY, where National Integrity Life operates.

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