



Anthony J. Gigliotti

**Assistant Vice President and Director
Sales Support**
W&S Financial Group Distributors, Inc.

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Anthony J. Gigliotti is assistant vice president and director, sales support, for W&S Financial Group Distributors, Inc., an operating unit of IFS Financial Services, Inc. and the wholesale division of Western & Southern Financial Group (Western & Southern), based in Cincinnati.

With financial services industry experience dating to 1996, Gigliotti is responsible for all internal wholesaler training and operational key account management. He provides direction to over 30 associates serving the financial institution, broker-dealer and independent marketing organization distribution channels. He reports directly to Mark E. Caner, president of W&S Financial Group Distributors.

Before joining W&S Financial Group Distributors in 2014, Gigliotti served as director of retirement plan services at Ameritas. Prior to that, he spent 16 years at Great American Financial Resources in various leadership positions across the annuity portion of the organization. Gigliotti earned a bachelor's degree in political science from Northern Kentucky University and holds FINRA Series 6, 7, 24, 63 and 66 registrations, as well as state life and health insurance licenses.

Gigliotti resides in Fort Mitchell, Kentucky with his wife Maria and their two daughters. In his personal time he enjoys spending time with family, volunteering at his alma mater and engaging in outdoor activities.

To address the risks associated with accumulation, distribution and preservation of retirement wealth, W&S Financial Group Distributors serves as Western & Southern's wholesale distributor of annuity and life insurance products from Western-Southern Life Assurance Company, Integrity Life Insurance Company and National Integrity Life Insurance Company. Variable products offered by **Touchstone Securities, Inc.*** All are member companies of Western & Southern, a diversified family of financial services companies whose heritage dates to 1888. Supporting a national network of financial institutions, broker-dealers, independent agents and independent marketing organizations, W&S Financial Group Distributors assists financial professionals in helping Americans invest, protect and manage risk for their retirement and legacy.

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