

# Income Playbook

Put Your Retirement Income Plan in Action



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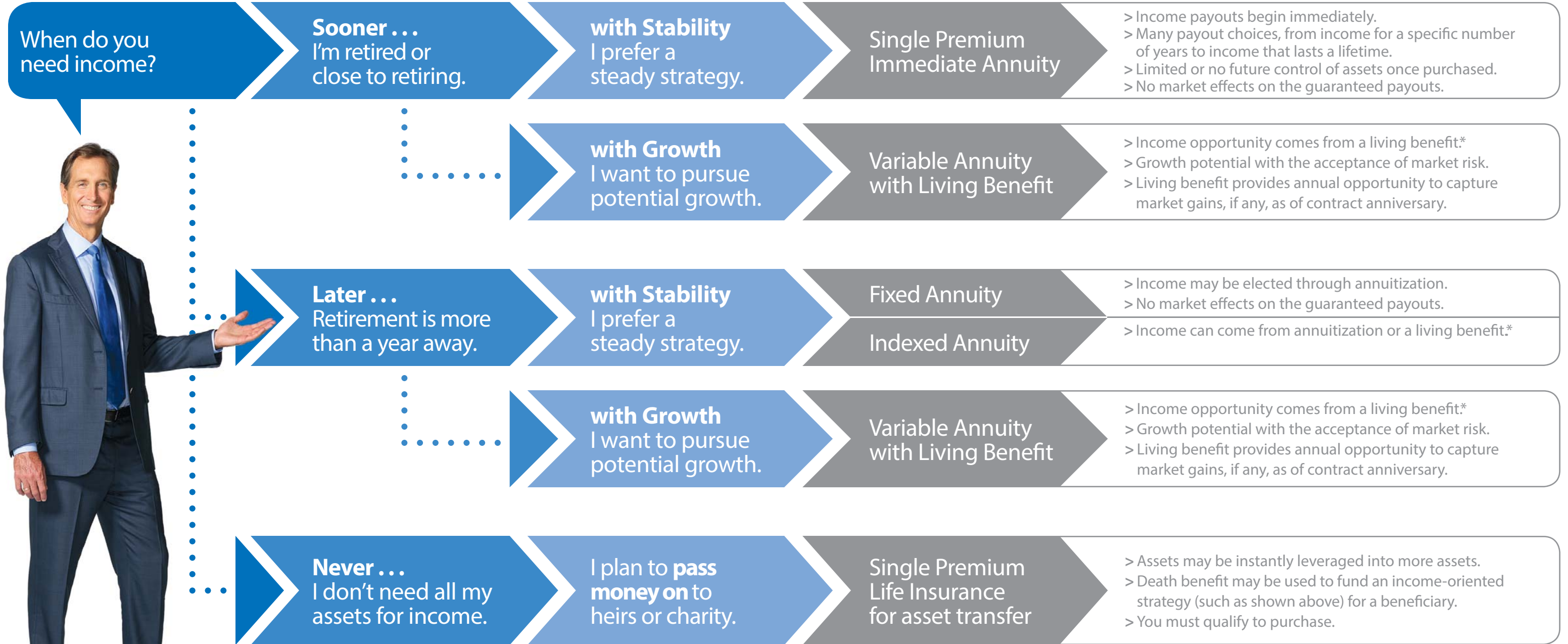


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# Follow the Route that Helps **Achieve Your Income Game Plan**



**Before You Act**

Each product type comes with its own set of benefits and limitations. Be sure to get all the details. Discuss them with a financial professional. And consider which route may best suit you.

\* Optional rider available at purchase for an added annual charge. Restrictions apply.

There's a strategy for you in our playbook.

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Built on a heritage dating to 1888, Western & Southern Financial Group (Western & Southern) today stands strong. As a dynamic family of diversified financial services providers, Western & Southern has demonstrated resolve and resiliency throughout challenging economic cycles. Our financial strength continues to be the cornerstone of our success. We are proud of our strong industry ratings, which you can check at [WSFinancialPartners.com/ratings](http://WSFinancialPartners.com/ratings). Western & Southern remains committed to helping safeguard your future well-being with our strength, stability and full range of risk management financial solutions.

## More Information for Your Financial Game Plan

*This booklet covers a variety of long-term income planning strategies. Regarding a variable annuity, an insurance company accepts contributions from you and guarantees future income to you. You allocate contributions among underlying investment options. Returns are tied to their performance. There are separate account charges and added charges for optional benefits. Withdrawals may be subject to charges and may reduce contract benefits and values. See product and fund prospectuses for full details. And team up with a financial professional to help you achieve your retirement income game plan.*

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There is no guarantee of the investment performance or safety of variable annuity investment options. Investment return and principal value of an investment in a variable annuity fluctuate, so units, when redeemed, may be worth more or less than their original cost.

**Investors should carefully consider investment objectives, risks, charges and expenses of the contract and the underlying investment options. This and other information is contained in the product and the underlying fund prospectuses and, if available, summary prospectuses. For prospectuses, call 800.325.8583 or visit [WSFinancialPartners.com](http://WSFinancialPartners.com). Read prospectuses carefully before investing.**

Spokesperson is a compensated endorser.

No bank guarantee	Not a deposit	May lose value	Not FDIC/NCUA insured	Not insured by any federal government agency
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