

## Create Income for **Generations**

Create an income gift for a grandchild... or a whole family... *with non-qualified (NQ) annuities.*

**Create**  
Income for  
Lifetimes

**Provide**  
Tax-Deferred  
Growth

**Spread**  
Potential  
Tax Liability

**Grow**  
Payouts  
Over Time

**Avoid**  
Potential  
Probate Issues



Nonqualified stretches were not affected by the SECURE Act; they are still permitted under IRC Section 72(s).

Issuers: Integrity Life Insurance Company | National Integrity Life Insurance Company

## STRATEGY #1

# Pass Income to Your Grandchild with NQ Annuities

Some grandparents support grandchildren financially during life. A multigenerational income strategy can continue that support after life. It's a great way to leave an annual birthday gift to a grandchild and remain in their thoughts yearly. Payments start with grandparent and pass directly to a grandchild after the grandparent's death.

### GRANDCHILD INCOME CASE STUDY

Assumptions: \$50,000 NQ SPIA Initial Premium | 4% IPO | Grandma (Age 75) & Grandchild Nick (Age 10) | Joint Annuitants



#### **Grandma (age 75) Retires.**

*She receives SPIA annual lifelong payouts.*

**YEAR 1 PAYOUT = \$484**



#### **Grandma Dies. Grandson Nick (25) Receives Income.**

*Nick receives the payouts. It helps him in his adult life.*

**YEAR 15 PAYOUT = \$838 | \$8,855 CUMULATIVE**

#### **Grandson Nick (36) is Now Married.**

*Payout stream continues. It helps pay for household expenses.*

**YEAR 25 PAYOUT = \$1,241 | \$20,160 CUMULATIVE**

#### **Nick (56) Sends Son to College.**

*The annual income helps pay college costs.*

**YEAR 45 PAYOUT = \$2,719 | \$58,587 CUMULATIVE**

#### **Nick (66) Continues Receiving Income.**

*The income helps him as he enters into retirement.*

**YEAR 55 PAYOUT = \$4,024 | \$92,534 CUMULATIVE**

#### **Nick (76) Retires.**

*The income helps him meet retirement needs.*

**YEAR 65 PAYOUT = \$5,957 | \$142,785 CUMULATIVE**

#### **Nick (96) Enters Assisted Care Facility.**

*The income helps with costs.*

**YEAR 85 PAYOUT = \$13,053 | \$327,275 CUMULATIVE**

## STRATEGY #2

# Pass Income to Your Family with NQ Annuities

Some grandparents support family members throughout their lives. A multigenerational income strategy can continue that support after death with annual payouts if the grandparent names a family member other than a grandchild as a successor owner.

### FAMILY INCOME CASE STUDY

Assumptions: \$500,000 NQ SPIA Initial Premium | 5% IPO | Great Grandpa (Age 90) & Great Grandchild Chris (Age 2) | Joint Annuitants



#### Grandpa (age 90) is Retired.

*He names grandma Successor Owner and begins receiving SPIA annual lifelong payouts*

YEAR 1 PAYOUT = \$2,817



#### Grandpa Dies. Grandma (85) Receives the Income.

*Grandma becomes new owner and names son Mike successor owner.*

YEAR 5 PAYOUT = \$3,424 | \$15,565 CUMULATIVE



#### Grandma Dies. Son Mike (65) Receives the Income.

*Mike becomes new owner and names his spouse Kate successor owner.*

YEAR 10 PAYOUT = \$4,370 | \$35,430 CUMULATIVE



#### Son Mike (85) Dies. His Spouse Kate (80) Receives the Income.

*Kate becomes new owner and names their child Julie successor owner.*

YEAR 30 PAYOUT = \$11,594 | \$187,147 CUMULATIVE



#### Spouse Kate Dies. Her Single Adult Daughter Julie (64) Receives the Income.

*Julie becomes new owner and names her child Chris successor owner.*

YEAR 40 PAYOUT = \$18,886 | \$340,272 CUMULATIVE



#### Julie Dies. Her child Chris (73), Joint Annuitant/Great Grandchild, Receives the Income.

*The income helps him meet retirement needs.*

YEAR 70 PAYOUT = \$81,625 | \$1,657,783 CUMULATIVE

#### Chris (93) Continues to Enjoy Retirement.

*The income lasts his lifetime.*

YEAR 90 PAYOUT = \$216,575 | \$4,491,732 CUMULATIVE

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**Financial  
Strength**  
**1888**  
**Heritage**

Built on a heritage dating to 1888, Western & Southern Financial Group (Western & Southern) today stands strong. As a dynamic family of diversified financial services providers, Western & Southern has demonstrated resolve and resiliency throughout challenging economic cycles. Our financial strength continues to be the cornerstone of our success. We are proud of our strong industry ratings, which you can check at [WSFinancialPartners.com/ratings](http://WSFinancialPartners.com/ratings). Western & Southern remains committed to helping safeguard your future well-being with our strength, stability and full range of risk management financial solutions.

*Learn more about gifting income across generations from your financial professional.*

Examples assumes NQ SPIA Joint and Survivor Lifetime with 30-year Certain Payout and a 4% or 5% Increasing Payout Option. An immediate annuity is permanent. Owner has no access to premium, which converts to an income payout stream. There is no cash value, no death benefit and the annuity can't be surrendered. Contract terms, such as payment amount and frequency, cannot be changed, unless commutation is available and elected. An immediate annuity should not be purchased if access may be needed to any of the premium for living expenses or other purposes.

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<b>No bank guarantee</b>	<b>Not a deposit</b>	<b>May lose value</b>	<b>Not FDIC/NCUA insured</b>	<b>Not insured by any federal government agency</b>
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