



FORT WASHINGTON FOCUSED EQUITY – 3Q2023

GENERAL INFORMATION

Inception Date: 10/01/2007
Total Assets: \$2.3 billion
Style: All Cap Equity
Benchmark: Russell 3000¹

STRATEGY OVERVIEW

- ▶ Investment approach that directly links valuation with barriers to entry
- ▶ All-cap strategy enables movement opportunistically across market caps through a market cycle
- ▶ Take advantage of irrational human behavior and identify companies mispriced by the market
- ▶ High conviction strategy may promote alpha generation

PHILOSOPHY

Three aspects we believe generate competitive investment returns:

1. Pay as little as possible for future value creation
2. Invest in businesses capable of generating excess returns on capital
3. Invest in businesses with higher barriers to entry

ABOUT FORT WASHINGTON

- ▶ Founded in 1990; \$74.3 billion in current total assets under management²
- ▶ Breadth of experience managing capital across a wide array of asset classes with a diverse client base
- ▶ Organizational hallmarks include: stability of teams, consistency of process, competitive performance, well-resourced teams, and alignment of interests

INVESTMENT PROFESSIONALS

James E. Wilhelm, Jr.
Managing Director
Senior Portfolio Manager
Sectors: *Consumer Discretionary, Consumer Staples, Communication Services, and Real Estate*

Sunit Gogia
Vice President, Portfolio Manager
Sectors: *Technology and Communication Services*

E. Craig Dauer, CFA
Senior Equity Research Analyst
Sector: *Health Care*

Daniel L. Holland, CFA
Senior Equity Research Analyst
Sectors: *Industrials, Energy, Basic Materials, and Utilities*

- ▶ Deeply resourced team, including sector specialists with common investment beliefs

Damian A. Hyams
Senior Equity Research Analyst
Sectors: *Consumer Discretionary and Consumer Staples*

Jonathan V. Strickland
Senior Equity Research Analyst
Sectors: *Financials and Real Estate*

Daniel T. Gibson, CFA
Vice President
Portfolio Manager, Alternative Assets

Portfolio Characteristics (As of 9/30/2023)

Number of Holdings (approx.)	25-45
Max. Position Size at Market Value	10% - 15%
Top 10 Holdings (% of portfolio)	35% or higher
Price to intrinsic value (weighted average)	\$0.87
Weighted average excess earnings (ex-financials)	12.36%
Turnover ³	0.77%
Barriers to Entry (none, moderate, high)	0% 54% 46%
Small, mid, large cap % ⁴	0% 15% 85%
Cash	5.7%

Source: Fort Washington. This supplemental information complements the Focused Equity GIPS Report. Portfolio characteristics are as of the reported date and are subject to change at any time without notice. See Focused Equity composite on the next page for complete disclosure. Past performance is not indicative of future results.

¹Russell Investment Group is the source and owner of the trademarks, service marks, and copyrights related to the Russell Indexes. ²Assets as of 9/30/2023. Includes assets under management by Fort Washington of \$68.8 billion and \$5.5 billion in commitments managed by Fort Washington Capital Partners Group (FW Capital), a division. ³The portfolio turnover rate is annualized as of 9/30/2023. ⁴Excludes cash. Composite inception and creation date: 10/01/07.

Annualized Total Returns

Period	Focused Equity (Gross)	Focused Equity (Net)	Russell 3000
3Q2023	-4.33%	-4.43%	-3.25%
YTD	14.71%	14.38%	12.39%
1 Year	23.23%	22.75%	20.46%
3 Year	11.65%	11.20%	9.38%
5 Years	10.86%	10.42%	9.14%
10 Years	11.71%	11.26%	11.28%
Since Inception	10.34%	9.79%	8.66%

Composite inception and creation date: 10/01/07. Past performance is not indicative of future results. The benchmark for this composite is the Russell 3000 Index. Frank Russell Company (FRC) is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information pertaining to FRC and unauthorized use, disclosure, copying, dissemination, or redistribution is strictly prohibited. This is a Fort Washington Investment Advisors, Inc. presentation of the Russell Index data. Frank Russell Company is not responsible for the formatting or configuration of this material or for any inaccuracy in Fort Washington's presentation thereof. This supplemental information complements the Focused Equity GIPS Report.

COMPOSITE PERFORMANCE DISCLOSURES

	3Q2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Focused Equity (Gross)	-4.33%	-17.53%	27.91%	25.76%	28.77%	-6.71%	15.20%	13.01%	4.21%	7.65%	39.96%
Focused Equity (Net)	-4.43%	-17.85%	27.39%	25.25%	28.25%	-7.08%	14.75%	12.58%	3.80%	7.22%	39.36%
Russell 3000 Index	-3.25%	-19.21%	25.66%	20.89%	31.01%	-5.24%	21.13%	12.74%	0.48%	12.56%	33.55%
Focused Equity 3-Year Annual Standard Deviation ¹	--	20.97%	18.73%	20.23%	13.29%	10.99%	10.07%	10.87%	11.40%	10.65%	15.51%
Russell 3000 Index 3-Year Annual Standard Deviation ¹	--	21.48%	17.94%	19.41%	12.21%	11.18%	10.09%	10.88%	10.58%	9.29%	12.53%
Dispersion ²	0.20%	0.22%	0.21%	0.25%	0.31%	0.21%	0.36%	0.55%	0.42%	0.49%	0.93%
Number of Accounts	6	6	7	6	6	8	10	9	8	7	6
Composite Assets (\$ millions)	\$1,299.2	\$1,167.0	\$1,605.1	\$1,330.1	\$1,187.6	\$1,258.8	\$1,572.9	\$1,774.3	\$1,538.1	\$1,341.6	\$1,172.4
Total Firm Assets (\$ millions)	\$68,759	\$66,365	\$73,804	\$65,086	\$59,174	\$49,225	\$52,774	\$45,656	\$42,959	\$45,002	\$43,671

Composite inception and creation date: 10/01/07. ¹The 3-Year annualized ex-post standard deviation is calculated using monthly gross-of-fee returns to measure the average deviations of returns from its mean. ²Dispersion is not calculated for years in which the composite contains five portfolios or less. Dispersion is calculated as the equal weighted standard deviation of gross-of-fee returns for those portfolios held in the composite during the entire period. The benchmark for this composite is the Russell 3000 Index. Past performance is not indicative of future results.

The Fort Washington Focused Equity strategy is an all-cap concentrated, value oriented strategy that invests in businesses with strong barriers to entry that have the capability of generating excess returns on capital. The strategy looks to take advantage of irrational human behavior by buying securities that have been mispriced by the market. We will invest in companies that have limited absolute downside and large margin of safety on the upside. The objective of the Focused Equity strategy is to outperform the Russell 3000 Index over a full market cycle. All fee-paying, fully discretionary portfolios managed in the Focused Equity style, with a minimum of \$1 million under our management, are included in this composite. Effective 01/22/14, the Focused Equity strategy fee schedule is as follows: 0.75% on the first \$25 million, 0.70% on the next \$25 million, and 0.65% on additional amounts over \$50 million. The benchmark for this composite is the Russell 3000 Index. Frank Russell Company (FRC) is the source and owner of the Russell Index data contained or reflected in this material and all trademarks and copyrights related thereto. The presentation may contain confidential information pertaining to FRC and unauthorized use, disclosure, copying, dissemination, or redistribution is strictly prohibited. This is a Fort Washington Investment Advisors, Inc. presentation of the Russell Index data. Frank Russell Company is not responsible for the formatting or configuration of this material or for any inaccuracy in Fort Washington's presentation thereof. Portfolios in this composite include cash, cash equivalents, investment securities, interest, and dividends. The composite may invest in ADRs, which the Russell 3000 Index does not use. Cash is maintained, within each separately managed account segment, in accordance with our asset allocation ratio. The U.S. dollar is the base currency. The specific securities identified and described do not represent all of the securities purchased, sold, or recommended. Returns are presented gross and net of management fees and include the reinvestment of all income. Gross returns will be reduced by investment advisory fees and other expenses that may be incurred in the management of the account. Net of fee performance was calculated using the actual management fees charged. Individual portfolio returns are calculated on a daily valuation basis. Past performance is not indicative of future results. Fort Washington Investment Advisors, Inc. (Fort Washington), a wholly owned subsidiary of The Western and Southern Life Insurance Company, is a registered investment advisor and provides discretionary money management to a broad range of investors, including both institutional and individual investors. Assets under management include all portfolios managed by Fort Washington and exclude assets under management by and marketed as its Private Equity business unit. Fort Washington claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS Standards. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Fort Washington has been independently verified for the periods 7/1/94 - 12/31/21. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. To receive a complete list and description of composites, contact Fort Washington by phone at 888.244.8167, in writing at 303 Broadway, Suite 1200, Cincinnati, Ohio 45202, or online at fortwashington.com.

RISK DISCLOSURES

Fort Washington's Focused Equity strategy invests in equities, which are subject to market volatility and loss. The strategy invests in stocks of large-cap companies which may be unable to respond quickly to new competitive challenges. The strategy invests in stocks of small- and mid-cap companies, which may be subject to more erratic market movements than stocks of larger, more established companies. The strategy may focus its investments in specific sectors and therefore is subject to the risk that adverse circumstances will have greater impact on the fund than on the fund that does not do so. The strategy invests in emerging markets securities, which are more likely to experience turmoil or rapid changes in market or economic conditions than developed countries. The strategy is non-diversified, which means that it may invest a greater percentage of its assets in the securities of a limited number of issuers and may be subject to greater risks.

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