

THE LAFAYETTE LIFE INSURANCE COMPANY

With more than 100 years of service to policyholders, The Lafayette Life Insurance Company is a financially strong provider of individual life insurance, annuities, and retirement and pension products and services. Lafayette Life is a member of Western & Southern Financial Group, Inc., a family of financial services companies whose heritage dates back to 1888. Find out more about our financial strength and distinguished history at www.LafayetteLife.com.



Lafayette Life Insurance Company

The Lafayette Life Insurance Company
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Life insurance products are not bank products, are not a deposit, are not insured by the FDIC, or any other federal entity, have no bank guarantee, and may lose value.

Loans, withdrawals and advances will reduce the death benefit and cash surrender value and may cause the policy to lapse. The lapse or surrender of a policy with an outstanding loan may result in taxable income.

Life insurance products are issued and guaranteed by The Lafayette Life Insurance Company. Guarantees are based on the claims-paying ability of the company. The Lafayette Life Insurance Company, Cincinnati, Ohio, operates in D.C. and all states except New York.

Contender 2020 Whole Life Insurance Policy series ICC14 LL-01 1404, rider series ICC16 LLR-07 1601 and ICC16 LLR-08 1601 are issued by The Lafayette Life Insurance Company. Chronic Illness underwriting guidelines will be used to determine eligibility for our various Accelerated Death Benefit riders. Product approval and rider features and benefits may vary and may not be available in all states. The Lafayette Life Insurance Company does not provide legal or tax advice. Please contact your tax or legal advisor regarding your situation.

Life insurance is not intended to be used as a savings product, retirement plan, or investment vehicle. Lafayette Life's role is strictly limited to providing life insurance policies and annuity contracts. Any other services a Lafayette Life independent agent provides to applicants and policyholders, including but not limited to financial planning, estate and retirement planning, tax planning, or investment planning, are not provided on behalf of Lafayette Life.

Contender 2020

WHOLE LIFE INSURANCE



Lafayette Life
Insurance Company

A member of Western & Southern Financial Group



THE WHOLE LIFE DIFFERENCE

Whole Life insurance offers a combination of guaranteed **death benefit protection**, guaranteed **cash value accumulation**, and guaranteed **level premiums** over a lifetime. Plus, generally available tax advantages that provide an effective and powerful financial resource, such as:

- Death benefit generally income tax-free to a beneficiary.
- Tax-deferred cash value growth.
- Tax-favored policy loans and withdrawals from cash value.¹

Lafayette Life's Contender Whole Life policy is designed for people who are looking for a balance between permanent death benefit protection and cash value accumulation, especially in later policy years. You pay level premiums until age 95 or 20 years, whichever is longer, with the death benefit guaranteed for your lifetime.

1 Loans and withdrawals will reduce the death benefit if not repaid. Tax free assumes the policy is not a Modified Endowment Contract, the withdrawals do not exceed cost basis, and the policy does not lapse. Always consult an attorney or tax advisor regarding your specific legal or tax situation.

2 Subject to the terms of the policy, including payment of the required premiums, suicide exclusion, contestable provision and loan provision.

CONTENDER 2020 FEATURES

- **Guaranteed Fixed Premiums.** The premium you pay today will be the same premium you pay in later years.
- **Guaranteed Lifetime Coverage.**² As long as premiums are paid and policy loans do not exceed the total cash value, your coverage cannot be terminated.
- **Tax-Deferred Cash-Value Accumulation.** Your Contender policy is designed to build cash value each year on a tax-deferred basis, with a focus on cash value growth in later policy years that can be used to supplement your retirement income needs.
- **Policy Dividends.**³ Your Contender policy may earn a dividend.
- **Living Benefits Provided at No Additional Premium.**⁴ Flexibility to access a portion of the death benefit should you be faced with a Specified Medical Condition, Terminal Illness or a Chronic Illness.⁵

TAILORED TO YOUR NEEDS

Your Contender Whole Life insurance policy can be tailored to meet your specific financial needs. There are several supplemental riders that can be added to your Contender policy to help address your individual needs. Keep in mind that adding a rider to your policy may require additional premium.

TAX-DEFERRED CASH VALUE ACCUMULATION

Contender is designed to build cash value on a tax-deferred basis each year with a focus on later years. During your lifetime, the cash value can be accessed as a policy loan or withdrawal to help fund a major purchase, supplement your retirement income or simply provide in time of emergency or special need. Accessing your cash value will, however, reduce your death benefit.

Talk to Your Financial Representative About Contender

Discuss with your Lafayette Life agent whether a Contender Whole Life insurance policy is appropriate for you and your financial goals. Consider your age, financial situation, and insurance and income needs.

³ Dividends are not guaranteed and may be changed by the company at any time.

⁴ Not available in California.

⁵ Provided through the Accelerated Death Benefit PLUS Rider (ICC16 LLR-08 1601). Certain medical histories may prevent qualification for the Accelerated Death Benefit PLUS Rider. Insureds who do not qualify for this rider will receive the Accelerated Death Benefit Rider (ICC16 LLR-07 1601).