Income Fact Finder

Check Your Retirement Income Outlook





CF-51-23002-WS-2507

Compare Your Income **Needs** and Income **Sources**

Retirement Income Fact Finder

Sizing up your retirement readiness can be *simplified*. Just use this fact finder to help evaluate your expected expense **needs** and estimated income **sources**. Compare your needs (*below*) with your sources (*right*) to see where you stand for retirement.

NEEDS: List Your Expected Monthly Income Needs					
Need	Details	Monthly Amount			
Housing	Mortgage/Rent/Fees	\$			
	Taxes & Insurance	\$			
	Utilities	\$			
	Home Improvement	\$			
	Maintenance & Repair	\$			
Food	Groceries	\$			
	Dining	\$			
Transportation	Loan/Lease Payments	\$			
	Taxes & Insurance	\$			
	Fuel & Maintenance	\$			
	Other	\$			
	Healthcare Coverage	\$			
	Medicare	\$			
Healthcare	Co-pays & Uncovered Expenses	\$			
	Drugs & Medical Supplies	\$			
Incurance	Life Insurance	\$			
Insurance	Long-Term Care	\$			
	Entertainment	\$			
Recreation	Travel	\$			
	Hobbies	\$			
Personal Care	Clothing	\$			
reisonal Care	Products & Services	\$			
Gifts	Cash & Presents	\$			
	Charitable Donations	\$			
Taxes	Income	\$			
rakes	Other	\$			
Total		\$ A			

Plan for the Retirement Lifestyle You Want

SOURCES: List Your Expected Lifetime Income Sources					
Source	Guarantor	Monthly Income			
Social Security	US Government	\$			
Employer-Sponsored Pension Benefits		\$			
Other Guaranteed Income		\$			
Total		\$ B			

COMPARE: List the Totals of Your Needs (A) and Sources (B)				
Category		Total		
Primary Monthly Income Needs	\$	А		
Guaranteed Monthly Income Sources	\$	В		
Surplus or Shortage	+/-			

What's the Difference?

If **A** is larger than **B**, you may not have enough lifetime retirement income.

List Your Investable Holdings					
Asset	Source	Value			
Savings		\$			
CDs & Money Market Accts.		\$			
Mutual Funds		\$			
Stocks & Bonds		\$			
IRAs & Qualified Plans		\$			
Business/Property		\$			
Total		\$			

Make a Plan

Do you need more income to cover your needs? Consider moving some of your assets (left) into a different financial services product. Doing so may help provide more **guaranteed income**.

Ask your financial professional about products and strategies and solutions that can help create your retirement income outcome.



2|4

Western & Southern: Our Strength. Your Future.

Financial
Strength
1888
Heritage

Built on a heritage dating to 1888, Western & Southern Financial Group (Western & Southern) today stands strong. As a dynamic family of diversified financial services providers, Western & Southern has demonstrated resolve and resiliency throughout challenging economic cycles. Our financial strength continues to be the cornerstone of our success. We are proud of our strong industry ratings, which you can check at WSFinancialPartners.com/ratings. Western & Southern remains committed to helping safeguard your future well-being with our strength, stability and full range of risk management financial solutions.

Westernsouthern.com

Products are issued by member insurance companies of Western & Southern Financial Group, Cincinnati, OH. Issuer has sole financial responsibility for its products. Product approval, availability and features may vary by state. Payment of benefits under the contract is the obligation of, and is guaranteed by, the insurance company issuing the product. Guarantees are based on the claims-paying ability of the insurer.