

QUARTERLY FINANCIAL DATA

Western & Southern Financial Group, Inc.

March 31, 2025 (unaudited)

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Western & Southern Financial Group, Inc.

Consolidated Balance Sheets

	March 31, 2025 <i>(unaudited)</i>	December 31, 2024
	<i>(In Thousands)</i>	
Assets		
Investments:		
Debt securities, available-for-sale at fair value	\$ 50,909,987	\$ 48,852,049
Equity securities	4,034,580	3,993,755
Debt trading securities, at fair value	3,570,147	3,653,832
Mortgage loans, net	8,503,490	8,334,654
Real estate	603,116	604,876
Policy loans	1,839,338	1,804,340
Short-term investments	805,853	1,157,720
Other invested assets	3,880,332	3,811,408
Total investments	74,146,843	72,212,634
Cash and cash equivalents	446,215	330,192
Accrued investment income	641,897	616,828
Market risk benefit asset	18,895	—
Deferred acquisition costs, net	2,066,402	2,254,162
Goodwill and other intangible assets	1,584,526	1,594,369
Deferred income tax asset, net	—	193,822
Other assets	1,168,588	1,036,375
Assets held in separate accounts	2,561,017	2,621,899
Total assets	<u>\$ 82,634,383</u>	<u>\$ 80,860,281</u>
Liabilities and equity		
Policy reserves	\$ 60,008,323	\$ 60,533,044
Market risk benefit liability	37,047	—
Securities lending obligation	1,186,015	1,204,894
Deferred income tax liability, net	305,836	—
Nonrecourse trust and partnership obligations	1,092,435	1,129,488
Notes payable	1,484,385	1,484,262
Employee benefit liabilities	568,953	575,839
Other liabilities and accrued expenses	1,382,630	1,227,426
Liabilities related to separate accounts	2,561,017	2,621,899
Total liabilities	68,626,641	68,776,852
Equity:		
Paid-in capital	5,000	5,000
Accumulated other comprehensive income (loss)	478,857	(1,327,055)
Retained earnings	12,309,166	12,192,413
Total equity attributable to Western & Southern Financial Group, Inc.	12,793,023	10,870,358
Noncontrolling interests	1,214,719	1,213,071
Total equity	14,007,742	12,083,429
Total liabilities and equity	<u>\$ 82,634,383</u>	<u>\$ 80,860,281</u>

Western & Southern Financial Group, Inc.
Consolidated Statements of Income

	Three Months Ended	
	March 31,	
	2025	2024
	<i>(unaudited) (In Thousands)</i>	
Revenue:		
Insurance premiums and other consideration	\$ 848,324	\$ 756,994
Universal life and investment-type product charges	41,510	45,078
Net investment income	903,809	848,672
Net investment gains (losses)	71,997	176,126
Commissions, fees and other income	111,818	112,377
Total revenue	<u>1,977,458</u>	<u>1,939,247</u>
Benefits and expenses:		
Policy benefits	922,034	809,318
Liability for future policy benefits remeasurement (gains) losses	4,704	—
Market risk benefit remeasurement (gains) losses	8,063	—
Interest credited to policyholder account balances	348,491	298,117
Dividends to policyholders	42,581	38,643
Amortization of policyholder related intangibles	60,785	78,712
Other operating expenses	320,395	359,238
Total benefits and expenses	<u>1,707,053</u>	<u>1,584,028</u>
Income (loss) before income tax expense (benefit)	270,405	355,219
Income tax expense (benefit)	<u>40,319</u>	<u>62,884</u>
Net income (loss)	230,086	292,335
Less net income (loss) attributable to noncontrolling interests	<u>28,113</u>	<u>5,702</u>
Net income attributable to Western & Southern Financial Group, Inc.	<u><u>\$ 201,973</u></u>	<u><u>\$ 286,633</u></u>

Western & Southern Financial Group, Inc.

Consolidated Statement of Changes in Equity

For The Three Months Ended March 31, 2025

(unaudited)

	<div style="text-align: center;"> Accumulated Other </div>				
	Paid-in Capital	Comprehensive Income/(Loss)	Retained Earnings	Noncontrolling Interests	Total Equity
	(In Thousands)				
Equity, December 31, 2024	\$ 5,000	\$ (1,327,055)	\$ 12,192,413	\$ 1,213,071	\$ 12,083,429
Change in accounting	—	1,534,399	(85,220)	—	1,449,179
Equity, December 31, 2024	\$ 5,000	\$ 207,344	\$ 12,107,193	\$ 1,213,071	\$ 13,532,608
Change in noncontrolling interests' ownership	—	—	—	(26,465)	(26,465)
Comprehensive income (loss):					
Net income (loss)	—	—	201,973	28,113	230,086
Change in net unrealized gains (losses)	—	327,341	—	—	327,341
Change in net unrealized gains (losses) - liability for future policy benefits	—	(102,616)	—	—	(102,616)
Change in net unrealized gains (losses) - market risk benefit	—	371	—	—	371
Change in unrecognized postretirement benefit obligation, net of related income taxes	—	46,417	—	—	46,417
Comprehensive income (loss)					501,599
Equity, March 31, 2025	<u>\$ 5,000</u>	<u>\$ 478,857</u>	<u>\$ 12,309,166</u>	<u>\$ 1,214,719</u>	<u>\$ 14,007,742</u>

Western & Southern Financial Group, Inc.

Consolidated Statements of Cash Flows

	Three Months Ended	
	March 31,	
	2025	2024
	<i>(unaudited) (In Thousands)</i>	
Operating activities		
Net income	\$ 230,086	\$ 292,335
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Capitalization of acquisition costs	(98,367)	(84,640)
Amortization and depreciation	61,627	80,092
Net investment (gains) losses	(71,997)	(176,126)
Deferred federal income tax expense (benefit)	39,987	62,718
Purchases of debt trading securities, net of proceeds from sales	95,659	(82,061)
(Increase) decrease in other operating assets	(169,238)	(85,175)
Increase (decrease) in other operating liabilities and other policyholder balances	467,229	349,827
Net cash provided by operating activities	<u>554,986</u>	<u>356,970</u>
Investing activities		
Purchases:		
Debt securities, available-for-sale	(3,877,413)	(2,310,842)
Equity securities	(236,260)	(180,091)
Mortgage loans	(345,155)	(286,103)
Real estate and other invested assets	(472,903)	(137,730)
Proceeds from sales, call or maturities:		
Debt securities, available-for-sale		
Sales	743,379	473,347
Maturities, calls and pay downs	1,595,068	943,921
Equity securities	244,839	129,085
Mortgage loans	176,053	46,673
Real estate and other invested assets	404,262	58,956
(Increase) decrease in short-term investments	351,933	553,559
(Increase) decrease in cash collateral on derivatives contracts	(10,282)	37,546
Net cash used in investing activities	<u>(1,426,479)</u>	<u>(671,679)</u>
Financing activities		
Deposits and interest credited to universal life and investment-type product account balances	9,339,094	8,407,597
Withdrawals from universal life and investment-type product account balances	(8,351,425)	(7,990,369)
Other financing activities	(153)	(37,289)
Net cash provided by financing activities	<u>987,516</u>	<u>379,939</u>
Net increase (decrease) in cash and cash equivalents	116,023	65,230
Cash and cash equivalents (including restricted cash) at beginning of year	330,192	266,388
Cash and cash equivalents (including restricted cash) at end of year	<u><u>\$ 446,215</u></u>	<u><u>\$ 331,618</u></u>